



Dear BARIG members, dear BARIG partners,



All persons involved are working intensely on solutions for a sustainable stabilisation of air traffic in Germany. Infrastructural issues on the ground and in the air as well as processes and responsibilities in the air traffic system on both German and European levels must be accounted for in the development plans. Similarly, politics in Berlin, the federal states and in Brussels are called upon to contribute their share to reaching the renowned stable standard of Germany's air traffic

in the near future. To achieve this goal, real commitment of all parties involved is essential. Frankfurt and Dusseldorf for example react with constructional and organisational measures in addition to increased deployment of personnel. Furthermore, novel technologies and modern analyses for process optimization are being drawn upon. All efforts however must be based on the actual demand in order to spare unnecessary expenses and avoid errors in long-term planning. The days of inflated luxury prestige objects are long over. The air traffic tax alone creates a needless national financial burden for the airlines of around 1.2 billion Euros annually, thereby leading to further aggravation of the competitive disadvantage for airlines operating from Germany.

From our point of view the development of the airport in Munich, meaning the construction of the third runway, has been thwarted currently by a short-sighted decision of the new Bavarian state government. It is time for politics and the respectively acting persons to finally take the immense significance of air traffic for Germany into adequate account. Sustainable air traffic is indispensable for wealth, prosperity, economic growth and the security of jobs and to meet the public's need for mobility. We will therefore continue to demand more reliable decision-making in politics and urge the finding of viable solutions involving all system partners. Short-sighted local action is detrimental to the entire air traffic industry in Germany and further benefits competitors. The world's largest online retailer Alibaba for example recently invested in the construction of a logistics centre in Liège in Belgium, again exposing Germany's struggle to keep pace. The new centre and its job opportunities could also have been created in Frankfurt, Munich or at another large German airport. Politics must finally take and implement responsibility.

I wish you and your loved ones a festive and relaxing Christmas time and all the best for the upcoming year.

Yours faithfully,

Michael Hoppe
Chairman & Secretary General



BARIG meeting at Maritim Hotel Frankfurt Messe

BARIG Full Board: Core topic air traffic summit

At the end of November the third BARIG Full Board of 2018 took place in the Maritim Hotel Frankfurt Messe. Besides active networking on contemporary issues and challenges as well as the reports of the various BARIG Committees, the air traffic summit with the federal government that took place on the 5th October was at the centre of attention. BARIG Secretary General Michael Hoppe, who had represented the interests of over 100 BARIG member airlines at the respective meeting in Hamburg, extensively discussed the reached agreements. Politics, air traffic control services, airports and airlines developed a mutual final declaration with 24 measures. These are intended to help make the air traffic location Germany more reliable and qualitatively stable again. "A multitude of factors play major roles in the air traffic system. While several projects can be completed in the short and medium term, other projects bear challenges that require long-term solutions," Michael Hoppe explains. Accordingly, airlines plan a stronger monitoring of time critical flights and of routes that are prone to delays. Where necessary,



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Wide-ranging discussions in plenary

suitable countermeasures shall be taken, also in cooperation with air traffic control services and airport operators. Furthermore, airlines aim at providing faster information to passengers in the case of delays, given that an appropriate transfer of data is established between the passenger and the airline. Among other things the airports have undertaken to offer additional space for security controls if necessary and to increase the amount of airport personnel and personnel of ground service providers at peak hours. In light of the tense staff situation, air traffic control organisations will make use of their maximum training capacity and further relieve air traffic controllers of any special tasks. To allow for short-term disburdening of the upper air space, lower cruising altitudes shall be used for a transition period. In this regard however, increased political efforts must finally be made on European level to enable the implementation of the urgently needed **Single European Sky** concept. Similarly, staff deployment at border controls must be optimized. Moreover, the intended review of procedures and management in air traffic control, which is a fixed component of the federal government's coalition agreement, must be driven forward noticeably to create enhanced efficiency.



Codetermination as a constructive partnership at BARIG

Michael Hoppe further warns, "The air traffic location Germany must regain its attractiveness, especially against the background of the competition from large foreign air traffic hubs. This requires future-oriented development and appropriate needs-based framework conditions set by the system partners, including airports and federal state authorities. There is no way around the targeted market-conform and cost-efficient modernization and expansion of airport infrastructure. However, investments of this kind must always occur transparently and in cooperation with the user airlines, with reasonable proportion and only to the extent necessary. In this way, burdensome cost explosions for the financial backers, namely the airlines, can be avoided."

This means that the political decision to postpone the construction of the **third runway at the airport in Munich** by at least another five years faces the same incomprehension on the part of BARIG and its member airlines as oversized expansion plans do. Some plans partially exceed the expert prognoses regarding sustainable demand, growth and required infrastructure. BARIG thus advocates for a targeted development of infrastructure in a market-conform and needs-based manner.



BARIG Business Partners introduce themselves

Participants of the BARIG Full Board could further follow interesting and innovative input from several BARIG Business Partners: Airline Crew Service Centre ("Happy Crew = More Revenue"), Elements ("Health, fitness and lifestyle for airliners") and Antago ("Challenges of digitalization and IT-Security"). Travelport's presentation on "Multi Source Content" was rescheduled on short notice to the next Full Board at the beginning of 2019.

BARIG Aviation Breakfast: Legally watertight websites and agile project management

Holger Strahl, lawyer and head of the aviation department at WICKE attorneys, one of BARIG's Business Partners, explained the relevant legal foundations of legally watertight websites to numerous participants of interested member airlines. He further informed about thereto related discussions that are currently going on in the world of legislation. Of great interest to the audience was also the agenda item "no go cases", pointing out how difficult the integration of obligations according to the general data protection regulation can be in daily airline business. Following positive feedback, the event will be repeated.



Jürgen Ferchland, chief executive and founder of the BARIG Business Partner IGOR (Institut für gestaltorientierte Organisationsentwicklung), presented the agile project management method "Scrum" for more success and efficiency in an increasingly complex environment. At the Aviation Breakfast, participants explored possible applications of the method in their individual work context and were further acquainted with a more comprehensive "Scrum" method that incorporates already existing elements. This event will also be offered again in 2019.



Imprint:

barig.aero

Publisher: BARIG e.V.

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